

Marina, Boatyard & Yacht Club Management with Intelligence

全球性的码头
船厂和游艇俱乐部管理解决方案

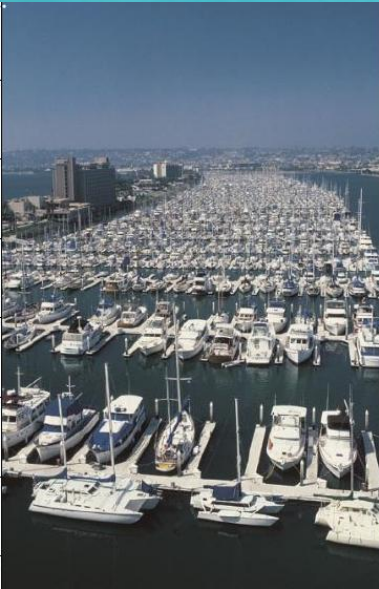
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pacsoftMMS

marine management solutions





“The Pacsoft Marina, Boatyard & Yacht Club Management Solution (PacsoftMMS) is much more than just a management software system, it is a business solution.

PacsoftMMS is designed to streamline your business operations while allowing you to maximise revenue opportunities, serve customers effectively and maintain tight control over business processes and performance.”

Chris Thomas, CEO, Pacsoft International Limited



Global Experience

Pacsoft International Limited (PIL) is a leading technology solutions company dedicated to the provision of excellence in information technology solutions for marinas, boatyards and yacht clubs, including package solutions and customisations for specific business needs.

Specialising in the marina, dry stack, boat yard and yacht club business areas, our key product “PacsoftMMS” is a simple yet powerful management system which enjoys a strong global reputation.

The PacsoftMMS business solution is designed to meet the needs of marinas, dry stacks, boatyards and yacht clubs in their day-to-day operations, assisting them with efficient and effective management of vessels, slips & berths, customers and memberships. Providing reservations, invoicing, powerful operational reporting, accounting, and integration with your financial accounting package.



PacsoftMMS allows managers and owners to improve their business by saving both time and money through automating and integrating typical daily tasks and processes, serving

customers more effectively, maintaining tight control, and keeping pace. Owners, especially absent owners, can manage more effectively with access to key operating and accounting statistics.

Included in PacsoftMMS is an integrated query engine, ‘Quick Query’ that improves company productivity by providing instant answers and rapid management reporting. Managers have the flexibility to drilldown through multiple reports for greater business analysis and understanding.



Knowledge is power, with PacsoftMMS you can hold additional information about any customer, account, vessel, slip or berth with our ‘Smart Notes’ functionality. Any user can use this function to add notes to related records for example, telephone calls, letters, mail merge documents, photographs etc. Smart Notes provides you with the ability to share this information with other users being stored in one place for easy access - a rich and powerful filing and customer relationship management feature.

Pacsoft International prides itself on our ability to really listen to your needs and provide you with our global knowledge and experience to give you the ultimate marina solution.

A Totally Modular Solution That Expands With Your Business

PacsoftMMS has been designed as a one stop marine management tool catering for marina, drystack, haulout, boatyard, harbours and Yacht Club operations providing any sized business with a comprehensive set of rich features to run all aspects of their business.

PacsoftMMS not only helps organise the day to day running of your business activities, but also provides senior managers and staff with a range of tools to effectively measure and better manage the business.

With intelligent reporting, managers have access to business information allowing real time insight and decision making. Information available includes:

- Forecasting revenue
- Calculating net return on berth rentals
- Analysing current and future occupancy levels
- Analysing profitability (return) on nonstandard rate rental and more...

Rental Booking, Accounting & Auto Payment

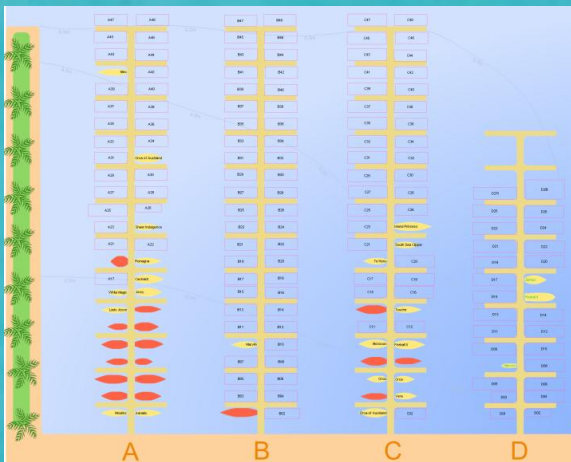
The Rental Management module provides users the ability to enter and maintain information for customers, berths and vessels, allows quick and easy berth booking, arrival, departure & movement management, invoicing, multi-currency receipt processing and provides fundamental marina management support and information. With a range of accounting features including automatic payment and bank interface, credit card charging, direct debit/credit processing cheque



PacsoftMMS creates automated documents for bank processing to improve the speed of payments received and reduce the time spent on account processing.

Visual Marina

The visual marina is a 'real' scaled map of your marina. Users can immediately see the true physical location of slips/berths/sites to make it easier to plan bookings.



Boats and the berths are displayed in scale and shape of vessel type.

The arrival and departure list are displayed as well to allow planning movements.

Mobile PacsoftMMS

Marina operators can access selected PacsoftMMS data onto a Pad Device such as the Apple 'iPad' or a smart phone. Key marina information can be entered and accessed whilst staff are on the marina including customer, site, slip/berth and vessel details. You can make short term berthing cash sales, print tickets, record utility meter readings and much more!

Leasing / Ownership Management

Provides access to the features to cater for the management of long term leasing or ownership of individual sites, slip, berths, or land based properties. This module allows you to manage transfers and sales, payment and schedule of payments, annual charge plans, operating expenses, management fees and rental credit plans.

Club Membership Management

The Membership Module allows Yacht Clubs and marinas with clubs to record and manage memberships. Fully integrated within PacsoftMMS the Membership Module provides the ability to record a range of membership information and activity, together with the management of related charges or subscriptions.

Haul Out and Yard Management

The Haul Out Module allows users to quickly make bookings for travel lift, slipways and cradles. Add yard standing charges and other services such as extra wash time, forklift hire. Generate quotes, invoices and operational reports for haul-out and yard management.



BoatYard Job Costing

The Boatyard Module allows users to quote on vessel maintenance and repair jobs, track costs associated with work in progress, create purchase orders, monitor and control inventory levels.

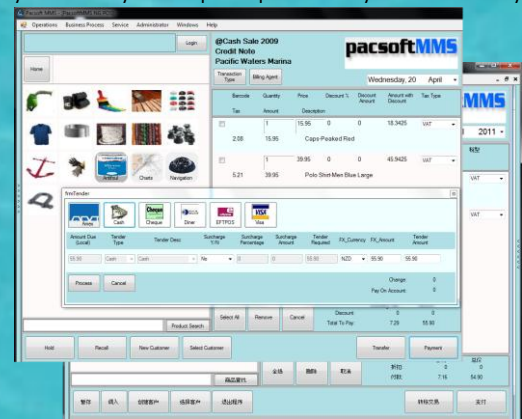


Full job costing, labour timesheets, inventory management and purchase costs.

Track jobs and tasks in progress and provides Work in Progress Reporting.

Ship Shop Point of Sale

A full point of sale management and integration with the Boatyard job costing to post Ship Shop items used with a vessel repair or maintenance job.



Full Bar code and touch screen operation. Hold and recall sales.

Each user can choose the language they like to use.

Financial Package General Ledger Interface

PacsoftMMS integrates with a range of financial packages for example MYOB, QuickBooks, Oracle, SAP, Sage, Microsoft Dynamics and more. Customisation is available for your accounting package providing it has a general or nominal ledger import facility.

Security Gate System Interface

PacsoftMMS can integrate with a number of popular security systems that control access to gates, car park barrier arms, showers etc.

Utility Meter Interfaces

PacsoftMMS has the ability to integrate with Utility systems e.g. Electrical and Water. Read utility meters from your desktop within MMS.

3rd Party Systems and Food & Beverage Interfaces

PacsoftMMS has the ability to integrate with food and beverage systems. Individual systems may require customisation.

What Else? – Other Benefits of Working with Pacsoft

Pacsoft International believes in working with you every step of the way. From evaluation to implementation and training, it doesn't stop there. We offer you ongoing support and training to ensure you are getting the most from your system.

We also understand that your business model may change and you will grow your business over time, which is why we continue to work with you and develop the software as you continue to grow.

In addition Pacsoft prides itself on its ongoing development program for PacsoftMMS. We are passionate about ensuring PacsoftMMS will always allow you to make the most of your business initiatives and opportunities, and keep pace with changing industry and technological requirements.

With the wide selection of technology available PacsoftMMS integrates with many systems so not only can we provide you a point of sale system to improve your cash handling, we can also implement a customer relationship management system to allow you to contact your customers on a regular basis.

PacsoftMMS supports your business as it grows!!

PacsoftMMS is a global product with many installations around the world including the USA, the Caribbean, the UK, Europe, Asia, Australia, The Middle East and New Zealand. In line with growing demands for our products worldwide partnerships have been formed in the USA, the UK, Asia and Australasia, and together we provide marina management solutions to all regions around the globe.

pacsoftMMS



marine management solutions

UK | Europe | USA | Asia

Korea | Australasia

We want to help you.


For further information, to organise a demonstration or discuss any questions you may have please visit or contact us on

 www.pacsoftmms.com or  mms@Pacsoftmms.com

or contact one of our agents

United Kingdom & Europe


Ocean Road Limited

 mms@oceanroad.info

 www.mms.oceanroad.info

North America

Integrated Business Consultants of GA LLC

 jaywalsh@ibcga.com

 www.ibcga.com

Asia


Spinnaker International

 mms@spinnaker.com.sg

 www.spinnaker.com.sg

Australia


Coriolis Marine


 enquiry@coriolis.com.au

 www.coriolis.com.au

North America


Marina Management Services Inc


 contact@marinamanagement.com

 www.marinamanagement.com

Korea

SUTL Leisure Korea Inc.


 cjkim@sutl.com.sg

 www.sutlkorea.com

International

Pacsoft International (Head Office)

 MMS@pacsoftmms.com

 www.pacsoftmms.com